



# **NABKISAN Finance Ltd**

## **(A subsidiary of NABARD)**

[www.nabkisan.org](http://www.nabkisan.org)

NABKISAN Finance Limited (NKFL), a **subsidiary of NABARD** is registered as Non-Banking Finance Company (NBFC). NKFL is involved in providing financial assistance in the form of loans for agriculture and other rural projects to various categories of borrowers including individuals, societies, NBFCs, MFIs, producer companies, corporates, others etc. It is also a leader in lending to Farmer Producer Companies (FPOs). NKFL is looking for the following candidates.

i. **Business Development Managers (BDMs) – 4**

BDMs are required for NKFL's operations in Hyderabad (1), Kolkata (1) and Mumbai (2) pertaining to mobilisation, financing, and monitoring of agri and rural development projects.

***Key Responsibilities of the Business Development Managers***

- Lead Generation, Business Development and Promotion
- Appraisal of project and preparation of techno-financial report and sanction memorandum
- Monitoring of projects, including field visit and inspection, and submission of monitoring reports and periodical MIS
- Data collection, analysis and management of data.
- Documentation, disbursement and recovery of loans.
- Compliance to processes, regular follow up with clients, capacity building, relationship management, credit management and maintenance of asset quality.
- Conduct of feasibility studies etc.

***Educational Qualification:***

Post Graduation/ PG Diploma in Finance/ Rural Management/ Agriculture and or any other discipline allied to management or agriculture. Computer proficiency is essential with good communication skills.

**Experience:**

- 2 to 3 years' experience, in the fields of business mobilisation, credit appraisal and monitoring in Banking, NBFC, MFI, agriculture and related sectors, is preferred.

**Other Requirements**

- i. Knowledge of English and Hindi is necessary and for Hyderabad and Kolkata postings in addition to it knowledge of local languages is also required.
- ii. Willingness to travel extensively

**Contract Period :**

Initial contract is for a period of two years, which can be extended based on performance review.

**Remuneration and other benefits**

- (i) Salary

Consolidated pay of Rs. 40,000/- per month plus other allowances towards, lunch, telephone. Higher remuneration upto Rs 50,000/- per month will be considered in case of deserving candidates.

- (ii) Performance Based Incentive

The company has an attractive performance based incentive scheme which is to be given on identifiable performance indicators.

Interested candidates may send their CVs (as per the format attached) with supporting documents to [careers@nabkisan.org](mailto:careers@nabkisan.org)

**Last date of receipt of applications 15 June 2018**

- ii. **Office Executive Operations (OEO) – 1**

One Office Executive is required to look after the back end, administrative and marketing works pertaining to NABKISAN's operations and to be posted in Mumbai.

**Educational Qualification:**

Post-graduation in commerce/ Business Administration/ Finance, etc., with proficiency in computers, typing, marketing, communication skills and written English.

**Experience:**

- 2 to 3 years' experience in related field

***Contract Period:***

Initial contract is for a period of two years, which can be extended based on performance review.

***Remuneration and other benefits***

(iii) Salary

Consolidated pay of Rs. 50,000/month plus other allowances towards, lunch, telephone.

Interested candidates may send their CVs (as per the format attached) with supporting documents to [careers@nabkisan.org](mailto:careers@nabkisan.org)

**Last date of receipt of applications 15 June 2018**